



KLAS Research:
Dimensional Insight Top Cross-Industry Vendor
Both Meeting Customer Needs and Driving
Tangible Outcomes





In recent years, healthcare organizations have been adopting analytics solutions in order to gain better insights in clinical, financial, and operational areas. However, it's clear that adoption is not enough. The true question is: are these organizations getting results?

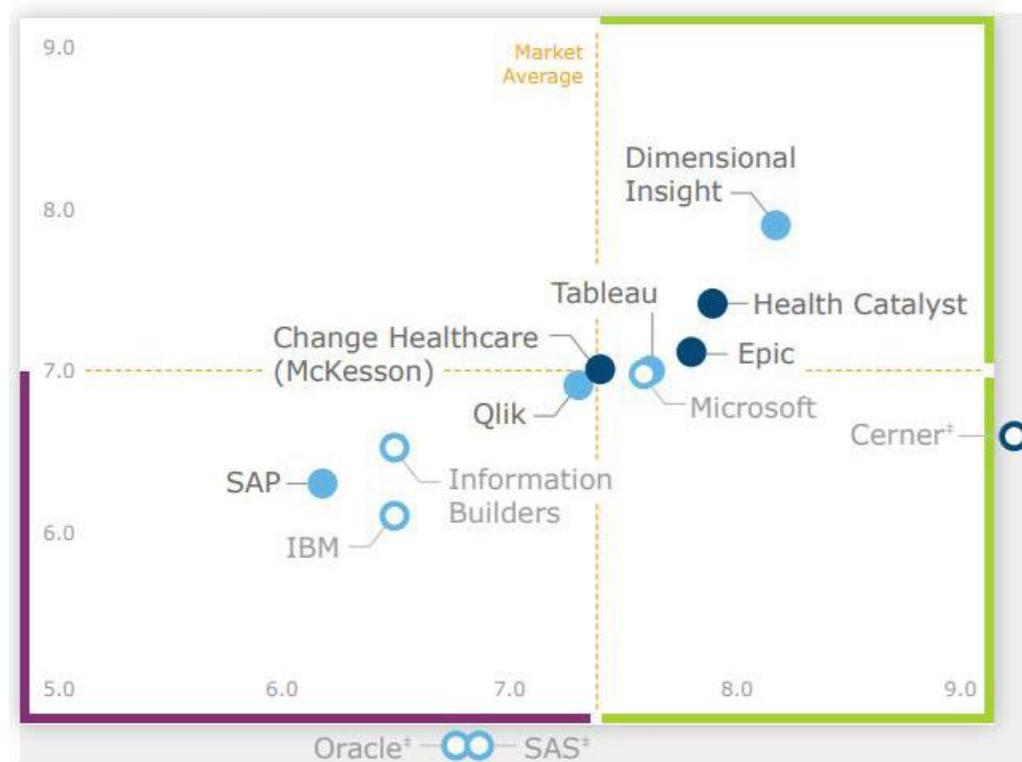
In KLAS Research's 2018 Healthcare Business Intelligence report, Dimensional Insight emerges as the top cross-industry vendor that both meets customer needs and drives tangible outcomes. (See figure below.)

Is your BI Solution Meeting Your Needs and Driving Tangible Outcomes?

Broadly Focused & Visualization Vendors



Product Meets Needs (1-9 Scale) (n=281)



Product Drives Tangible Outcomes (1-9 Scale) (n=263)

Responders for the following vendors and metrics do not meet KLAS' minimum threshold to be charted: Cerner, "product drives tangible outcomes"; Oracle and SAS, "product meets needs"; Premier, both metrics.

Note: KLAS is unable to include performance data for any vendors that have not been validated in use by at least 6 unique healthcare organizations.



In the report, a Dimensional Insight customer describes her organization’s success this way:

“We have been extremely successful in our use of Dimensional Insight’s tool. We have invested in the product year after year because of its outcomes and the ROI we receive from it. We are extremely happy with how the tool has worked. We are pleased that one person can manage the entire user base. That is helpful for me personally, and it also helps us keep our costs down. We are engaged with Dimensional Insight for several future products. It seems like we will have a fairly tight relationship going forward.”

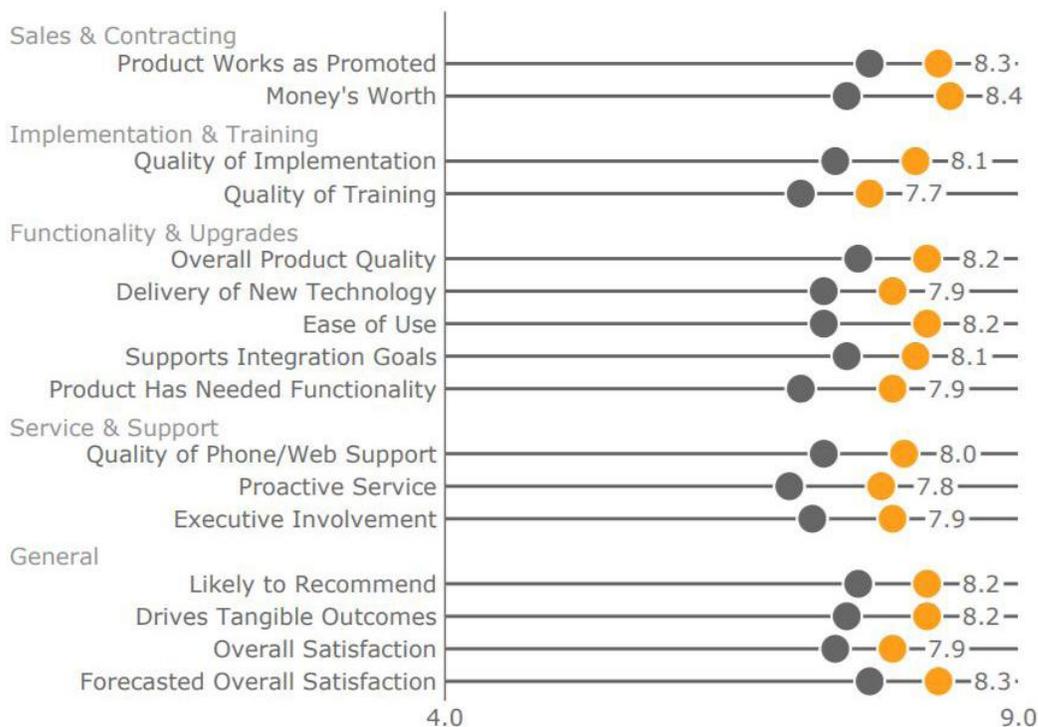
KLAS validated Dimensional Insight customer use cases in clinical, financial, and operational areas. KLAS writes, “Respondents using Dimensional Insight report a wide array of use cases, including decision support, care gaps,

pharmacy utilization, costs, trends, profitability data, electronic alerts, population health management, readmission tracking, quality reimbursement, and self-service reports and data visualization.”

Dimensional Insight—Performance Indicators

(1-9 Scale) (n=29)

Dimensional Insight ● Market Average ●





“Dimensional Insight has given us a view into our data across the entire patient spectrum. The product allows us to go into all of our repositories to see what happened to patients after they left the hospital. We can follow up with physician offices and everywhere else. This gives us a better idea of what patients’ health is like before and after they leave the hospital, and that helps us create interventions to help them improve their health.”

—Business intelligence analyst

About Dimensional Insight

Dimensional Insight is the leading provider of integrated business intelligence and data management solutions. Our mission is to make organizational data accessible and usable so everyone from analysts to line of business users can get the information they need to make an informed, data-driven decision.



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