

TRELLIS HEALTHCARE

Trellis Healthcare delivers business intelligence solutions to the healthcare industry. Through the use of data mining tools, Trellis enables its customers to increase productivity, monitor coding compliance, target marketing efforts and reduce claim payment errors. Typical clients include physician groups, hospitals, billing companies and practice management firms. Trellis' solutions are quick to implement, easy to use and require a minimum of staff time to initiate and maintain. Trellis works closely with professional organizations, including specialty professional organizations, and is a partner in the Medical Group Management Association (MGMA) AdminiServe® network.

Website: www.trellishc.com

APPLICATION INFORMATION

Primary Users:

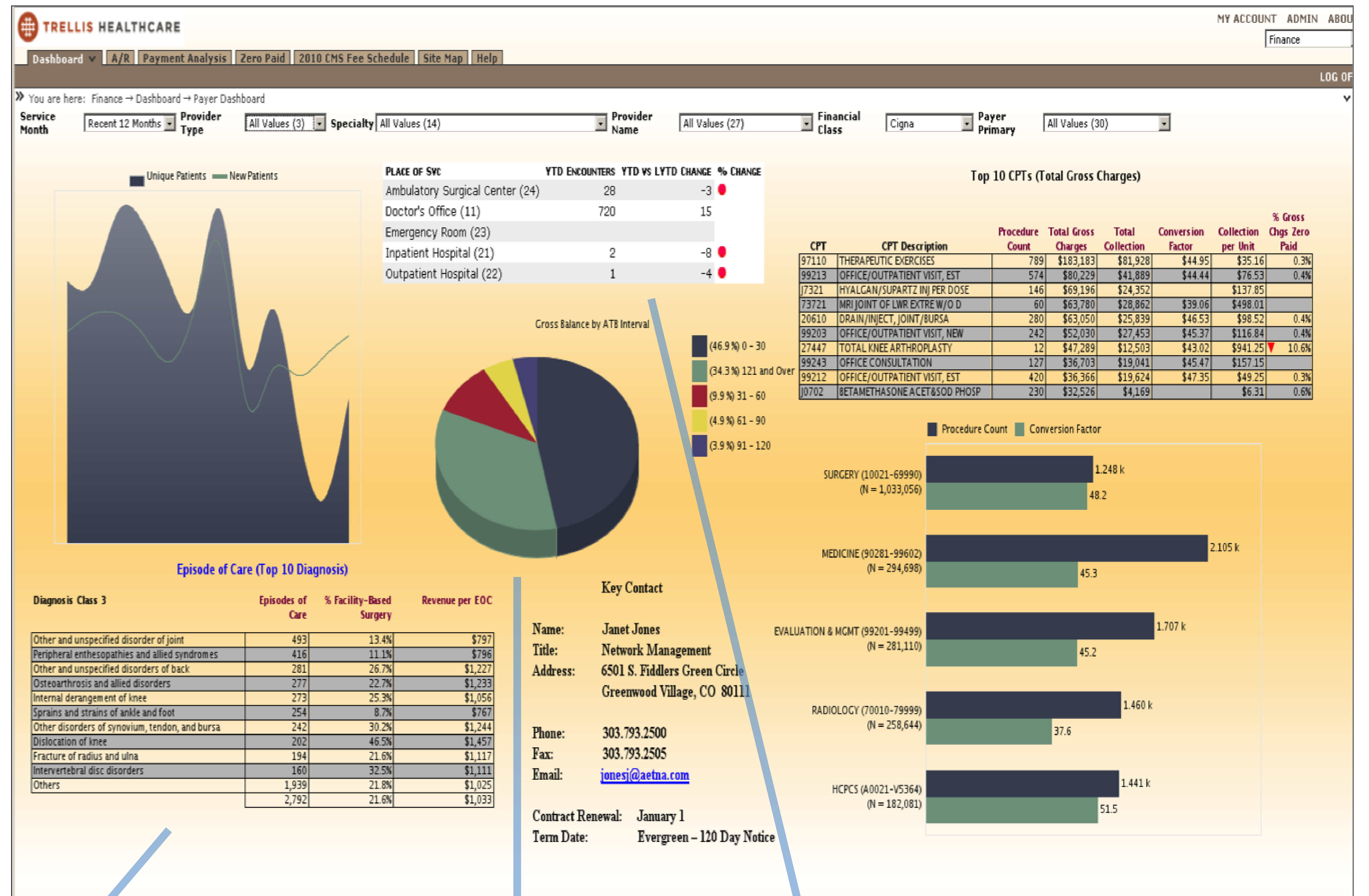
- Physician Group Practice Administrative Staff
- Physicians
- Billing and Practice Management Organizations

Application Details:

InfoDive® is a web based business intelligence solution for medical practices that enables quick, easy and flexible access to powerful practice management data and benchmarks. Through InfoDive®, practices can quickly and easily analyze both their internal data and compare their practice to others in a variety of areas including coding, productivity, marketing, revenue collection and more.

Benefits:

- Save time no longer spending endless hours manually creating your own spreadsheets
- Increase revenue by easily monitoring billing office performance and payer reimbursements
- Minimize risks that could be associated to improper coding
- Identify practice deficiencies through external and internal benchmarking
- Improve marketing results using more focused efforts



Quarterly Referral Trend

Referring Provider	Q01-2008	Q02-2008	Q03-2008	Q04-2008	Q01-2009	Q02-2009	Q03-2009	Q04-2009	Total
John Prahinski MD	11	10	22	20	18	18	14	7	120
N/A	12	13	12	11	11	12	13	10	94
Michael Diminick MD	12	6	11	10	3	9	6	2	59
Joseph Womlowell MD		6	7	7	6	5	7	19	57
William Andrews MD	13	6	5	2	4	8	2	9	49
Peter Caprise MD	7	5	6	9	4	4	1	7	43
Jay Hopkins MD	12	23							35
John Barnard MD	6	4	6	2	4	5	2	3	32
Harry Eschenroeder MD	3	1	3	5	5	9	2	1	29
Gaulehem Gondi MD	2	2	6	4	6	5	2	1	28
JOHN WILLIAMS MD	4	4	1	1	4	3	3	1	21
FRANK GARCIA MD	6	1	2	2	1	1	5	2	20
David Cannon M.D.	2	1	3	1	1	2	4	6	20
Francis Carter M.D.	4	2	2	1	3	3	3	1	19
Christopher Webb MD	3	2	3	1	1	2	4	3	19
KIM COMBS MD	1	2	1	5	4	3	1	1	18
James Cure M.D.	2	1	2		1	5	5	2	18
LOUIS GRAHAM MD	1	2	4	1	5	1	2	2	18
Jeffrey Wilson MD, MBA	4	2	2	3	3	1	3		18
Robert Sydnor MD	1	3	4	1		4	4	1	18
ROBERT ELLIOTT MD	3	4	2	1	1	2		4	17
TRUMAN SCOTT COOK MD	1	4	3	3	1	2	3	3	17

Top 10 Accounts over 120 Days

Ticket	Service Date	Location Name	Patient ID	Provider	CPT	Total Gross Charges	Total Collection	Total Adjustment	Gross Balance
641337	2009-12-03	Downtown Surgi-Center	95290	Donovan PAC, Carol	28124	\$1,147	\$0	\$0	\$1,147
					28270	\$3,435	\$0	\$0	\$3,435
					28285	\$3,339	\$0	\$0	\$3,339
					28292	\$1,874	\$0	\$0	\$1,874
					28308	\$1,302	\$0	\$0	\$1,302
548942	2008-06-13	Memorial Hospital	85759	Cummings MD, Hamilton	20225	\$2,032	\$0	\$0	\$2,032
					22521	\$6,087	\$0	\$0	\$6,087
					72291	\$413	\$0	\$0	\$413
					77002	\$201	\$0	\$0	\$201
571651	2008-12-16	Apache Medical Center	58498/WP	Cummings MD, Hamilton	99254	\$379	\$0	\$0	\$379
					22521	\$6,087	\$0	\$0	\$6,087
					72291	\$413	\$0	\$0	\$413
550768	2008-09-08	Downtown Surgi-Center	87530	Donovan PAC, Carol	28485	\$2,760	\$0	\$0	\$2,760
					28615	\$2,017	\$0	\$0	\$2,017

Surgical Cases or Encounters (2010/01 To 2010/03 vs. 2009/01 To 2009/03)

	YTD Last	YTD Change (+/-)	% Change
MRI	15	1	14
Physical Therapist	204	220	-16
Physical medicine and rehabilitation (physiatry)	35	25	10
Physician Assistant (surgical ortho foot and ankle)	16	8	8
Physician Assistant (surgical ortho hand)		9	-9
Physician Assistant (surgical ortho spine)	4	2	2
Physician Assistant (surgical ortho sports medicine)		1	-1
Surgery: orthopedic (foot and ankle)	81	72	9
Surgery: orthopedic (hand)	81	61	20
Surgery: orthopedic (hip and joint)	39	33	6
Surgery: orthopedic (spine)	44	51	-7
Surgery: orthopedic (sports medicine)	203	227	-24
Total	720	705	15